



Our People  
and  
Our Vision





*our objective*

To create long-term, meaningful relationships with a select group of clients. And assist them in the entire process of buying and selling a business.



## *meet our professionals*

### **Nick Modares** **President & Managing Broker**

Nick has owned and operated several retail, service, and distribution companies in his life time. He is the current owner of Business Brokers Inc and Atlanta Business Advisors. Mr. Modares worked for Sunbelt Business Brokers in Atlanta as a business broker for a few years prior to establishing Business Brokers, Inc. Along the way Nick has accumulated enormous education along with practical experience and insight into what it takes to start-up, own operate, finance, merge, sell, and acquire privately held companies ranging in size from very small to multi-national, million dollar operations. Consequently, he found the transition into business brokerage to be a natural one. As a business intermediary and consultant, Nick has been involved in sales, service, mergers and acquisitions ranging in price from fifty thousand dollars to over fifteen million dollars since 1988.

After receiving his Masters Degree in Engineering Management (MBA of Engineering) and continued education courses from the University of Evansville, Indiana and Purdue University towards his PhD, Nick pursued an engineering and project management career working for and with multinational companies like Bechtel, Daniel International, and Ahlstrom Kamyer Incorporated.

Nick gained experience in engineering, construction, labor relations, project management, contract negotiations, operations, sales and marketing with exposure to food processing, manufacturing and power/energy production from CFB Cogen to coal, gas and nuclear power plants.

His community involvement includes serving as treasurer of Atlanta Sister Cities Commission under Atlanta City Hall Charter (visit [www.atlantaga.gov](http://www.atlantaga.gov) and then select “international”). Nick is also Chairman, since 1995, of Atlanta-Bucharest Sister Cities Committee, a non-profit organization ([www.sister-cities.org](http://www.sister-cities.org)). Nick has been the membership committee chair for Georgia Association of Business Brokers (GABB). He has been actively involved in civic community duties within his neighborhood in Roswell as a treasurer, volunteer, coach, fundraiser, and charity work activist. In 2006 Nick adopted Jones Road in Roswell, GA to get his kids involved in volunteer work. To give back to the community they will clean and remove trash, debris from both sides of that road for a year.

Nick presently serves on the Board of Directors of several companies providing marketing and organizational growth expertise. He is a licensed broker in Georgia and Florida, as well as a member of the Georgia Association of Business Brokers ([www.GABB.org](http://www.GABB.org)) and the International Business Brokers Association ([www.IBBA.org](http://www.IBBA.org)). Nick is with 3 children. He and his family have lived in Roswell, Georgia since 1990.





## **Margie Vanden Heuvel** **Office Manager**

After receiving her Bachelors Degree in Organization Communication and Business, Margie worked in the contract management department for the largest concrete construction subcontractor in the United States for three years. She then worked for a major health care system in Wisconsin. In this position, she handled public relations, marketing and community services and then moved to a management position at a clinic running three hospital departments.

She took time off to raise her children and most recently has been a substitute teacher and school volunteer, chairing many committees and managing the accounting duties as well as motivating and managing volunteers. She continues to volunteer in the community as well as her children's school.

## **Daniel Jourdan** **Senior Broker**

Dan brings a unique perspective to evaluating small businesses, as he has been both owner and operator of small businesses in varying industries for his entire adult life. He successfully runs businesses in industries he knew nothing about just for the challenge.

Though still the owner of several small businesses, Dan has come to the realization that his passion lies in the deal-making process and successful negotiations.

Dan's zeal for business has taken him into the classroom where he has taught a course in small business start-up and management. Known as a guy who can make things happen, his energy and excitement are assets to any transaction. He attributes his people skills in part to his year long travel adventure that took him across the United States - living, working and dealing with all sorts of people in every situation imaginable.

He has settled happily in Marietta for several years with his wife, Sharon and seven-year old son Matthew and four-year old daughter, Sophie.

## **Paul Rivers**

### **Broker**

Paul is a licensed realtor and successful commercial real estate broker and disciplined business broker. Over 15 years in the Navy has given Paul proper training in administrative skills, interpersonal relationships, team work and the discipline to get the deals done.





**Sharon Davis Jourdan**  
**Licensed Realtor; Residential Specialist**

After graduation from the Westminster School, Sharon attended Georgia State University, majoring in Business. She received her Bachelors Degree in Economics. Sharon has been married to Daniel Jourdan since 1996. Sharon is married to Daniel Jourdan and have two beautiful and precious children, Matthew and Sophie.

Sharon has had her Georgia Real Estate License for over ten years. She is head of BBI's Residential and Commercial Real Estate Division.

# *our mission*

Business Brokers Inc is and always will be a client based firm. As such, we endeavor to establish life time relationships with our clients. No transaction or fee is more important to us than our client's well being.

Our goal is to assist our clients in the creation of wealth through ownership of real estate and/or business assets. We aim to advise, appraise, evaluate and advance our client's needs and objectives with regard to selling, enhancing, acquiring or transferring business enterprises in a professional, confidential, expeditious and thorough manner. We want to assist you with the entire process of buying, selling or enhancing a business.

Our staff reflects an attitude of services. We are satisfied with only the highest quality of services delivered in a knowledgeable, courteous and professional manner.

We believe in the golden rule, treating others as we would like to be treated. We are committed to helping you achieve your business objectives through trusted, knowledgeable advice and appropriate business products for your unique needs and goals.

We affirm our beliefs and our mission with our daily conduct to the financial benefit of our clients, staff, associates, team members and stockholders.



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*We Assist In The Entire Process of  
Buying and Selling a Business*